

Epiroc's Control Tower – on the cutting edge of mine digitalization

The Control Tower was inaugurated in 2018 at our facilities in Örebro. Here we showcase our state-of-the-art automation and information management solutions for the digital and connected mine. It is also a collaboration arena for our customers and partners where we together can develop solutions to make mining and construction operations more productive, efficient and safe.



Epiroc leads the charge on battery power

In 2018, we launched our second generation of battery-powered equipment, 14 and 18-ton loaders, a 42-ton truck and a mid-sized drilling family including face drilling, production drilling and rock reinforcement rigs. Our vision is to offer a full range of battery-powered underground machines creating an emissions-free mining environment.



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United in performance. Inspired by innovation.

Performance unites us, innovation inspires us and commitment drives us to keep moving forward. Count on Epiroc to deliver the solutions you need to succeed today and the technology to lead tomorrow. epiroc.com



Our customers and applications

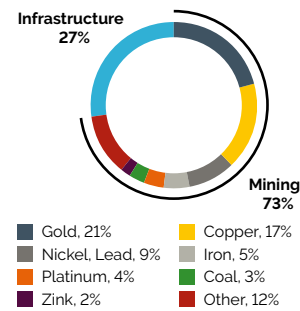
Mining

The mining industry represents approximately 73% of our business. Applications include production and development work for both underground and open-pit mines, and for mineral exploration.

Infrastructure

Infrastructure applications represent approximately 27% of our business. Applications include blasthole drilling for tunneling, for road, railway and dam construction, aggregate production and other construction work, demolition of buildings, bridges and industrial plants as well as other drilling applications.

Exposure to mining (by minerals) and infrastructure



Estimated exposure based on orders received in 2018

Our segments

Equipment & Service

The Equipment & Service segment provides equipment and solutions for rock drilling, mechanical rock excavation, rock reinforcement, loading and haulage, ventilation systems, exploration drilling, drilling equipment for water, energy, oil and gas, as well as related spare parts and service.

Divisions



Drilling Solutions

Surface and Exploration Drilling

Underground Rock Excavation



Mining and Rock Excavation Service

Rocktec

Tools & Attachments

The Tools & Attachments segment provides rock drilling tools and hydraulic attachments that are attached to machines and used mainly for drilling, demolition and recycling as well as rock excavation. It also provides related service and spare parts.

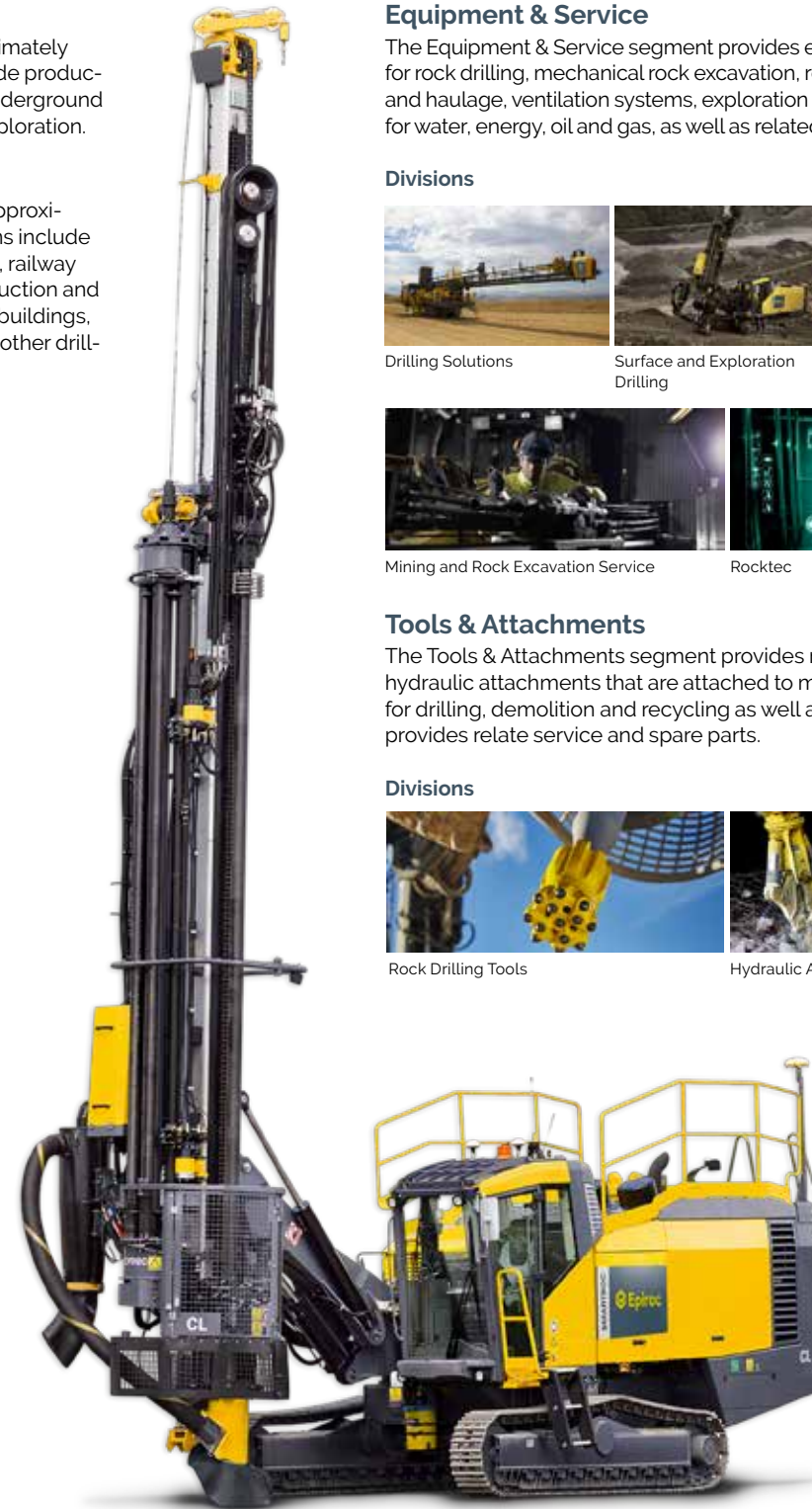
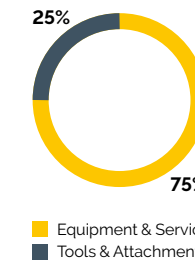
Divisions



Rock Drilling Tools

Hydraulic Attachment Tools

Revenues split by segment



Epiroc facts in brief 2018/2019



This is Epiroc

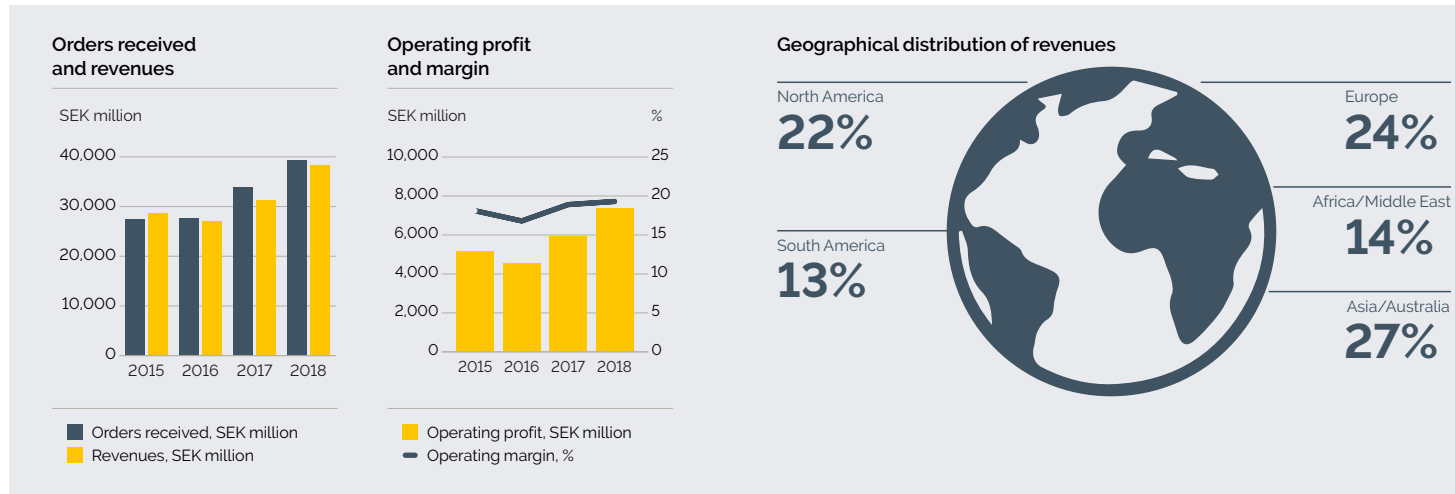
Epiroc is a **leading global productivity partner** for the mining and infrastructure industries. With cutting-edge technology, we develop and produce **innovative, safe and sustainable** drill rigs, rock excavation and construction equipment, and tools. We also provide world-class **service** and solutions for automation and interoperability.

We have a strong operating model characterized by focus on **innovation**, a strong and **resilient** services business, and an **agile** and **decentralized** operational setup. Our world is changing and our ambition is to be the leader in automation, interoperability and fossil-free operations.

We are a **145-year old start-up** – a dynamic new company, but with proven expertise and experience. Epiroc means at or on rock, coming from Greek and Latin roots. It reflects our core business, our proximity to customers and the strength of our partnerships.

Epiroc is based in Stockholm, Sweden, had revenues of **SEK 38 billion** in 2018, and has more than **14,000 passionate employees** supporting and collaborating with customers in more than **150 countries**. Learn more at www.epirocgroup.com.

Epiroc was part of the Atlas Copco Group, founded in 1873, until June 18, 2018, when Epiroc was distributed to the shareholders of Atlas Copco and listed on Nasdaq Stockholm



Our core values

+ **Innovation** is a significant attribute of Epiroc. We are creative and entrepreneurial and constantly seek to improve in everything we do. Our innovative spirit is part of who we are and a key method to achieve our goals.

+ We are **committed** to meeting and exceeding our customers' expectations on partnership and productivity. We always work hard to understand customers' needs and to earn their trust through industry-leading quality and reliability.

+ We believe in close **collaboration** with customers, business partners, colleagues and other stakeholders. Our working culture is service minded and action oriented, with a strong devotion to customers.

Contributing to society and environment

- Our commitment to growth and profitability also takes into account the broader economic, environmental and social impact of our operations.
- We strive to be a good and reliable corporate citizen, observing the spirit as well as the letter of the law of the countries in which we operate. As a part of this, all products and processes shall be evaluated from a quality, safety, health and environmental perspective.
- Our products are developed with the aim of meeting our customers' increased demand for solutions that reduce their environmental footprints and improve the safety and health conditions for employees. By helping our customers reduce sustainability risks and environmental footprints in a cost-effective way, we can together meet the demand of today without compromising the future needs of tomorrow's generations.
- We are committed to addressing and integrating human rights across our business operations in accordance with the UN Guiding Principles on Business and Human Rights.
- We recognize Water for All as our main community engagement project.



Our strategy

Epiroc's mission is to be the leading global productivity partner and to deliver profitable growth. To achieve this mission, our strategy is focused on five areas – Innovation and expertise, Safety and sustainability, Presence and penetration, Operational and service excellence, and People and Leadership.

💡 Innovation and expertise
We continuously develop products and solutions that address our customers' key challenges, such as increased long-term productivity, safety and sustainability.

🛡️ Safety and sustainability
By developing safe and eco-efficient products and solutions we help our customers to reduce their environmental impact and increase the safety in their operations.

🎯 Presence and penetration
We aim to expand our leadership in performance critical applications by increased customer collaboration and new technologies.

🔧 Operational and service excellence
We improve our agility by having scalable and lean manufacturing and increase our resilience by growing the after-market business.

👥 People and leadership
Working together and being challenged inspires our people to grow.

Our employees are hardworking, curious, passionate and committed. A talented workforce is essential to execute our strategy. We encourage our employees to take ownership of their own career and development with the support from their leaders and take on new challenges and continuously develop. We have a long term view on recruitment to ensure we have the right expertise and leadership competences. Epiroc sees diversity as key to grow fresh ideas and innovative solutions.

