



Batteries as a Service

All the power you need





With Batteries
as a Service
you are only
paying for the
service
we provide

This is Batteries as a Service

We want to boost productivity, enhance safety and cut emissions – all while lowering your total cost of operation.

Battery powered electric vehicles are superior in almost every aspect. Machine emissions are eliminated, less service and maintenance are required, and maybe most important of all, the environmental footprint is minimized.

With Batteries as a Service (BaaS) we eliminate the risks of owning batteries and provide all the benefits of electrical power. We will take full responsibility for the batteries, from certification to maintenance and technology upgrades, using a truly circular business model.

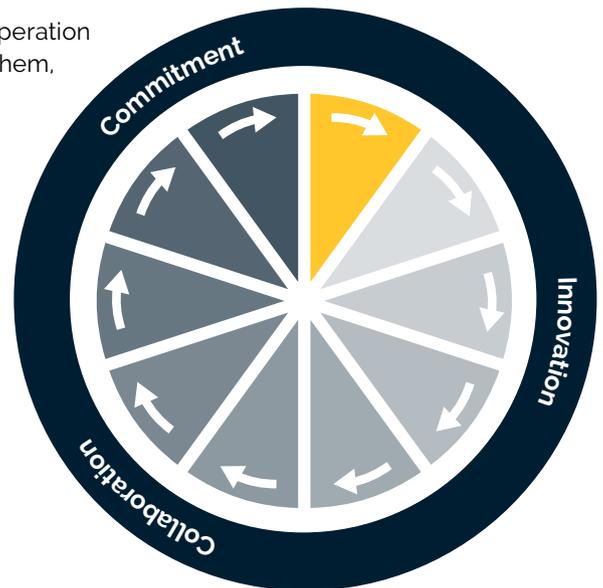
This is a straightforward business model that provides the battery operation as a service. Therefore, you do not buy the batteries, or even lease them, but instead subscribe to energy storage for your operation.

The batteries can be used in Epiroc equipment and with other Original Equipment Manufacturers (OEMs).

With Batteries as a Service the function is guaranteed, we keep track of the battery degradation and replace when needed.

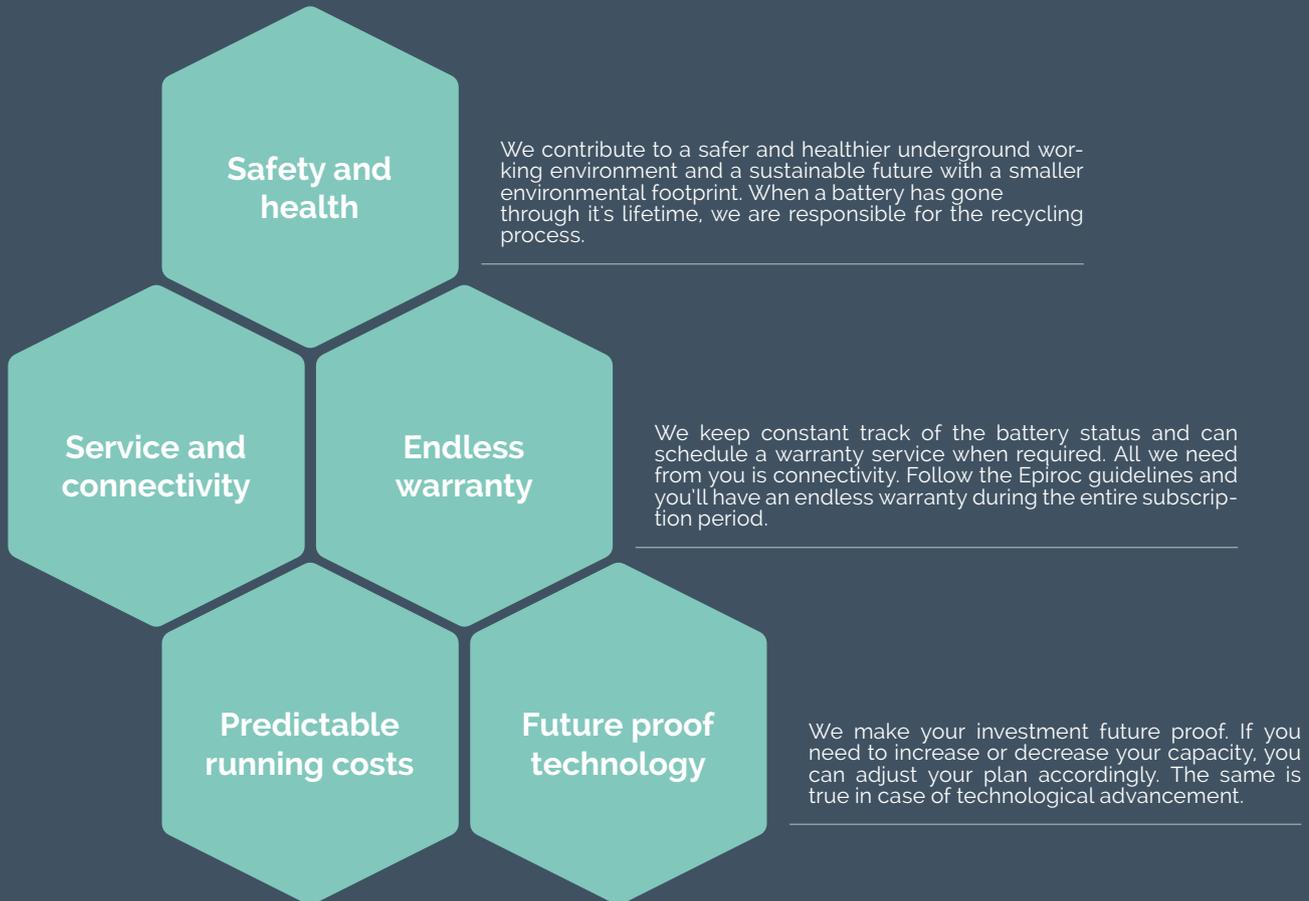
Together, we will define a battery plan and you only pay for the service provided. We leave nothing to chance, meaning no surprises and always predictable running costs.

With Batteries as a Service, the function is always guaranteed.



Why choose Batteries as a Service?

Batteries as a Service provides an instant, seamless, safe and predictable shift in technology.





Three hexagonal icons representing battery status and connectivity:

- Icon 1: A battery symbol with a plus sign and a charging arrow.
- Icon 2: A battery symbol with a plus sign and a minus sign.
- Icon 3: A Wi-Fi signal icon.

E2
BATTERY

Levels of Batteries as a Service

Batteries as a Service provides a number of different battery plans, all to support your operations in the most flexible way. We perform periodic inspections and monitor the performance of each battery and the individual sub packs to always safeguard required capacity, performance and safety.

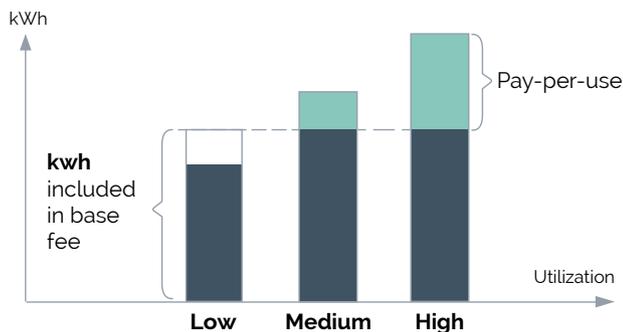
Contract basics

Base fee

All subscriptions do include a certain amount of usable kWh and will be charged regardless of the utilization. The base fee is fixed and is based on the battery pack capacity. For low battery utilization the amount of included kWh could be sufficient to not reach a pay-per-use scenario.

Pay-per-use

When exceeding the monthly included kWh (Base fee) a pay-per-use fee will be applied on the exceeding kWh. This will be applied for medium to high utilization and high energy demanding applications.



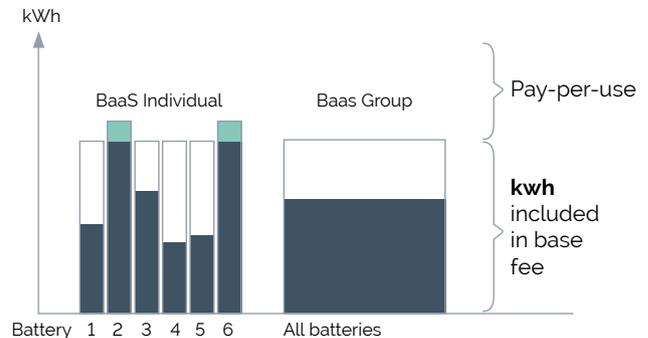
Contract menu

BaaS Individual

BaaS Individual is to be used on an individual battery/battery pair where each battery has its own included base of kWh.

BaaS Group

With a fleet using the same battery model it is possible to share the included kWh. This group will share the total included base of kWh and will not reach pay-per-use until the sum of all included base kWh has been exceeded.



BaaS Upfront

For users with long term commitment, with a desire of a lower opex over time; we offer an alternative to take a larger part of the base fee upfront in the first monthly payment.



We focus on spare parts supply, professional service, support solutions and training. We have more than 3000 technicians worldwide and Distribution Centers in China, Sweden and the United States. With our global network we are committed to support you anytime, anywhere.

United in performance. Inspired by innovation.

Performance unites us, innovation inspires us, and commitment drives us to keep moving forward. Count on Epiroc to deliver the solutions you need to succeed today and the technology to lead tomorrow.

[epiroc.com](https://www.epiroc.com)

