

You've got the power.
We've got your back.

Battery business models for your electrification journey



All the power
you need



We believe sustainability and productivity can move forward together. Tomorrow's mining requires us to use our resources in a wise and environmentally responsible way, while also supporting our customers in making smart choices for the future.

An electric business model

Depending on your operational needs, our battery system can be purchased as part of the equipment, standalone, as Batteries as a Service (BaaS) or Batteries with Service (BwS).

With our comprehensive circular business model, we can take full responsibility through the entire life cycle of the battery. Safety, flexibility, and functionality are at the heart of our offering.



Batteries as a Service

Monthly subscription

With Batteries as a Service (BaaS) we eliminate the risks of owning batteries and provide all the benefits of electrical power. This is a straightforward business model that provides the battery operation as a service. Therefore, you do not buy the batteries, or even lease them, but instead subscribe to energy storage for your operation.

The batteries can be used in Epiroc equipment and with other Original Equipment Manufacturers (OEMs).

With Batteries as a Service the function is guaranteed, we keep track of the battery degradation and replace when needed.



Batteries with Service

Buy the battery

Batteries with Service is a service solution developed to support your business. A chance for you to own your battery and at the same time get all the service you need – when you need it. Our offering includes several benefits to create a sustainable business model – a shortcut to worry-free operations.

You own the battery and are in control of your own equipment.

We stand by you when it comes to proper configuration, performance, safety, guidance, upgrades and warranty. We know your equipment inside and out.





Basic service

With a basic level service plan, we will visit the battery quarterly and perform all the scheduled maintenance, we will educate your team to do the daily and monthly checks. All parts, fluids, consumables and time required for installation will be billed separately

- Fixed price preventive maintenance
- Regular product and site-specific quality controls to verify battery, performance, functionality, safety
- Training of local operations personnel for continuous checks
- Parts, fluids and consumables including travel time billed separately
- Includes Essential digital tools

Premium service

With a premium level service plan, we will visit the battery quarterly and perform all the scheduled maintenance, we will educate your team to do the daily and monthly checks. All internal parts and time required for installation will be included

- Service agreement with fixed price preventive and corrective maintenance
- Training of local operations personnel for continuous checks
- Labor and internal selected parts included in price
- Travel time and external parts billed separately



Safety first

Our industry-leading battery system has been developed with safety and modularity in mind and have the highest energy density on the market regardless of the application.

Digital tools

Essential digital tools are included in basic service coverage - helping you electrify your operations with clear, actionable insights and better control over performance and efficiency.

Join the electric evolution

We continuously drive improvements to enhance performance and reliability, with over 300 battery updates implemented since launch - and more to come. Our success comes from combining ongoing improvements with structured change management.

Recommendations and guidance

We have developed your equipment and know how to address your questions. We provide you with appropriate recommendations and guidance in your day-to-day work.

United in performance. Inspired by innovation.

Performance unites us, innovation inspires us, and commitment drives us to keep moving forward. Count on Epiroc to deliver the solutions you need to succeed today and the technology to lead tomorrow.

[epiroc.com](https://www.epiroc.com)

